Chicago Midwinter Meeting · Chicago, Illinois · Saturday, February 24, 2018

Vol. 11, No. 3





Scenes from the Chicago Midwinter

Listen to a presentation, test out some products and do a little shopping for your practice.





A year of oral health successes

America's Toothfairy thanks its supporters and shares its plan for the future.

»page 12



The workstation that grows with you

Start with the basics, then add even more options as your needs change and grow

»page 18

Deep-dish deals

A Midwinter Meeting regular, Chris Stumpf, RDH. of Dodgeville Dental in Dodgeville, Wis., always has at least one slice before leaving Chicago. And she always shops the exhibit hall, leaving this year with stock of the Ultradent Whitening System (booth No. 3811), fluoride treatments and other hygiene products. (Photos/ Robert Selleck, today Staff)



By Robert Selleck, today Staff

Whether you come for the deals and stay for the pizza, or vice versa, you end up winning no matter what with the Midwinter Meeting exhibit hall. Deep discounts and other showspecials are standard fare, and today is your final chance this year to stock up on staples or take advantage of introductory opportunities on new products and services.

The choices seem endless. In the Trans America Medical booth (No. 1422), you can find a list of 10 showspecial deals on an array of dental instruments. The 40-year old company is attending its 28th Midwinter Meeting.

In booth No. 5105, you can ask Lars Kahre or another Futudent rep about

see DEALS, page 4

Recognizing 2018 honorees

In recognition of their outstanding contributions to the dental profession, the Chicago Dental Society honored four individuals Thursday for their dedication to academic and scientific excellence: volunteered services and free dental care to underserved patients; and promoting awareness of the impact of oral health on overall health.

Dr. Darryll Beard, Dr. Edwin "Ted" Parks, Prof. Gail Williamson and Dr. Wanda Laszcz were presented with the Cushing, Gordon J. Christensen Lecturer Recognition, and CDS Foundation (CDSF) Vision Award during the opening session of Midwinter Meeting.

"Those involved with the Chicago Dental Society work together for one common goal: To make dentistry better by improving patient treatment through education," said Dr. Louis Imburgia, CDS Board President.

(Source: Chicago Dental Society)



SHOFU BLOCK & DISK

Visit Us Booth 2807

CAD/CAM CERAMIC-BASED RESTORATIVE



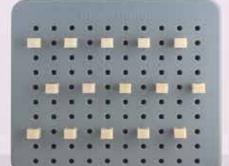
- Force-absorbing hybrid ceramic
- · High wear resistance
- Tooth-like light transmission and fluorescence
- · Excellent stain resistance
- · Precise milling-fast chair time

98mm x 14mm

· Easy high gloss polishing

Shofu Blocks & Disks HC are made of a unique hybrid ceramic material combination ensuring exceptional natural light transmission as well as high durability and flexural strength.

This new, highly aesthetic CAD/CAM material is suitable for a wide range of indications including minimally invasive inlays, onlays, cosmetic veneers, full crowns for anterior and posterior teeth, and implant-supported restorations.



NEW! BlockButler

CAD/CAM Block Storage, Organizer & Display

- Holds 100 blocks
- Wall mount or store in drawers
- Fits all block brands
 - With the exception of PlanMill or PrograMill blocks. Trademarks belong to their manufactu



SCAN OR CODE

for more

Visit www.shofu.com or call 800.827.4638

Shofu Dental Corporation | San Marcos, CA

SHOF

Referrals Simplified

Securely and easily send electronic referrals





Save time & stay compliant

Streamline communication among dental colleagues

Call: 415.749.1444 Visit: RecordLinc.com













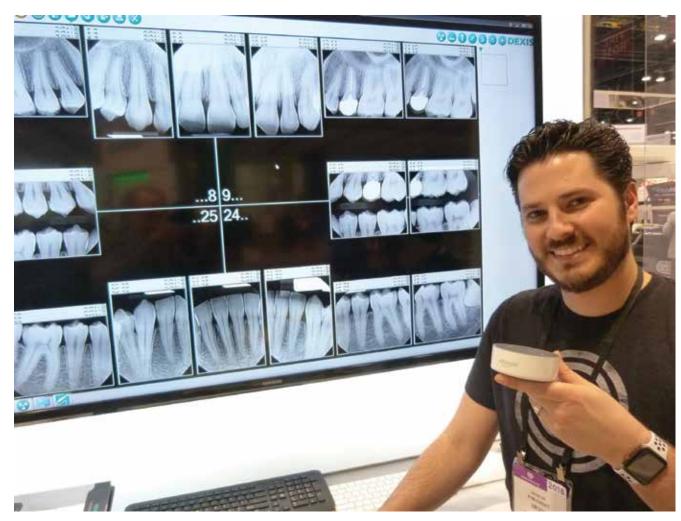
PATIENT PORTAL REFERRALS

SCHEDULING

INTEGRATION

MESSAGING eFORMS

today from page one



[^] Ryan Hungate, DDS, of Dex Voice demonstrates the Amazon Echo/Alexa smart speaker in the KaVo booth (No. 1500). The device enables practitioners to control Dexis software by voice command. Providing just one example of the device's use, Hungate says you can request to review or even compare imaging scans mid-treatment, never having to remove your gloves.

DEALS *"from page 1*

special Midwinter pricing on the company's EduCam. The ultralight, full-HD 1080p video camera can mount on a loupe or a headmount for precise, hands-free, point-of-view or overhead filming of everything you're seeing and doing. It can magnify two to eight times.

Coltene has special pricing on NiTi HyFlex EDM refills. The NiTi files are available in 21 mm and 25 mm lengths. Salvin has show-special bulk pricing on its OSS xenograft bone graft material in booth No. 1139.

You can save \$200 in Chicago on lightweight loupes and the LED DayLite high-def headlight in the Designs for Vision booths, Nos. 2602 and 4421.

You can get free samples of Denta-Glove Ergoform products in booth No. 4840 and take advantage of Ansell's everyday low prices.

It's not just the deals, of course, that make the exhibit hall a major draw. Getting the opportunity to check out the newest advancements in diagnostics, treatment and patient comfort is just as valuable. Among the most interesting this year: Be sure to check out Dex Voice in the KaVo booth (No. 1500).

According to Ryan Hungate, DDS, of Dex Voice, practitioners will never have to take their gloves off again when wanting to review imaging scans. The Amazon Echo/Alexa smart





speaker lets you control virtually all of your Dexis software via voice command. • Above, Jay Younis and Ofelia Garcia of Trans America Medical, booth No. 1422, have show specials on extraction forceps, elevators, a mouth mirror, a Gracey set and more.

At left, in the Futudent booth (No. 5105), Lars Karhre shows off the company's small, ultralight high-def video camera, which can mount on loupes, be used with a head mount or fixed elsewhere above patients to capture POV perspective during treatment.

Today is your last chance at these opportunities and more, with the exhibit hall set to close at 4 p.m.



Tribune America, LLC 116 W. 23rd St., Suite 500 New York, N.Y. 10011 Phone: (212) 244-7181 Fax: (212) 244-7185 E-mail: info@dental-tribune.com www.dental-tribune.com

Publisher & Chairman Torsten Oemus t.oemus@dental-tribune.com

President/Chief Executive Officer Eric Seid e.seid@dental-tribune.com

Group Editor Kristine Colker *k.colker@dental-tribune.com*

Managing Editor Fred Michmershuizen f.michmershuizen@dental-tribune.com

Managing Editor Sierra Rendon s.rendon@dental-tribune.com

Managing Editor Robert Selleck *r.selleck@dental-tribune.com*

Product/Account Manager Humberto Estrada h.estrada@dental-tribune.com

Product/Account Manager Maria Kaiser m.kaiser@dental-tribune.com

Product/Account Manager Jordan McCumbee j.mccumbee@dental-tribune.com

Client Relations Coordinator Leerol Colquhoun *l.colquhoun@dental-tribune.com*

Education Director Christiane Ferret c.ferret@dtstudyclub.com

Accounting Department Nirmala Singh n.singh@dental-tribune.com



Published by Tribune America © 2018 Tribune America, LLC All rights reserved.

today Chicago Midwinter Show Dailies Vol. 11 appear during the 153rd Chicago Midwinter Meeting in Chicago, Illinois, Feb. 22–24, 2018.

Tribune America makes every effort to report clinical information and manufacturers' product news accurately, but cannot assume responsibility for the validity of product claims, or for typographical errors. The publishers also do not assume responsibility for product names or claims, or statements made by advertisers.

Opinions expressed by authors are their own and may not reflect those of Tribune America or Dental Tribune International.

Help patients sleep better



Scan & Save Services

\$10 Digitally scan model

\$27 Print digitally scanned model for reorder

Digital file is stored for 30 years. If the product is discontinued, you can request your digital data or we will create a physical model to be returned.



Silent Nite[®] Slide-Link

New Color Options! \$104*



Clear \$**99***

 Our No. 1 prescribed anti-snoring and sleep apnea appliance

GLIDEWELL

BORATORIES

- Connectors are easily interchangeable by the patient
- Free six-month replacement warranty



dreamTAP[™] \$379*

- Custom-made appliance for snoring or OSA
- Positioning the attachment on lower provides improved tongue space
- Cr-Co alloy prevents corrosion and discoloration of the appliance



EMA® \$189*

- Custom-made appliance for snoring or OSA
- Patients can easily change the elastic straps
- Elastic strap strength is matched to the patient's musculature



aveoTSD® \$139*

- Appliance for snoring that's available in three sizes
- Gently suctions onto the tongue, preventing it from falling back and blocking the airway
- Requires no impressions or adjustments

Orders will not be fulfilled without a valid dental license. *Price does not include shipping or applicable taxes. aveoTSD volume pricing/unit: (1-4) \$139; (5-9) \$129; (10-19) \$119; (20+) \$115. aveoTSD is a registered trademark of Innovative Health Technologies (NZ) Limited. EMA is a registered trademark of Frantz Design Inc. dreamTAP is a trademark of Airway Management Inc. MKT 9330_1.0 REV ID 10704 GL-5750-021418

For more information glidewelldental.com 888-786-2177

Scenes from Friday



⁻ Sarah Belaidi, left, and Carly Fish of Air Techniques (booth No. 1425).



• Bill Berry, left, and Janie Wright, RDH, of Preventech (booth No. 2615).



Brad Baker of Flow Dental Corp.
 (booth No. 1521).



[•] Drop by the RGP booth, No. 3315, to test out some new chairs for your practice.



• Ebelin Morales of DentalEZ (booth No. 1807).

Photographs by Fred Michmershuizen, *today* Staff



• From left: Michael Porro of Henry Schein Dental (booth No. 2819) leads a digiTALK presentation on the digital workflow with Dr. Meena Barsoum and Dr. Joe Favia. It was one of many digiTALKs offered throughout the day in the Henry Schein booth.



^ A number of new and innovative offerings are available at TAUB Products (booth No. 1911).



• The experts at Sonendo (booth No. 1229) are on hand to tell meeting attendees about the GentleWave technique for endodontic disinfection.

5



Exclusive offer for dentists! **Two** for the price of **one** Booth #1447



Ultaire[™] AKP

Metal-free Tooth-supported Bone-like Lightweight Comfortable

SolvayDental360.com/Chicago

Solvay Dental 360[™], a division of Solvay Specialty Polymers USA, LLC, All trademarks and registered trademarks are property of the companies that comprise the Solvay Group or their respective owners, © 2017, Solvay Specialty Polymers. All rights reserved, DN201800039 v1.0 EN b

8 **today** scrapbook



[•] Erika Flanigan of Essential Dental Systems (EDS, booth No. 2502) holds the award-winning Irritrol two-in-one irrigation solution.



[•] From left: Alejandra Renteria, Mary Franco and Javier Gonzalez of Top Quality Mfg. (booth No. 2404).



⁻ Daniel Parrilli, left, and Jens T.W. Kuhn of Kettenbach (booths Nos. 2239 and 4715).



- Ben Schoen of Orascoptic (booth No. 1203).



[^] Shelby McCollister of Kulzer (booth No. 2000) offers demonstrations of the new Ivory ReLeaf HVE suction device.



[^] Doug Woods, left, and Dede Targowski of KaVo Kerr (booth No. 1500).



^ Albert Garza of Solvay Dental (booth No. 1447).



[•] Dr. Todd Shatkin of Shatkin FIRST (booth No. 816) offers a presentation Friday morning.

S D CONGRESS E X P A N D Y O U R O R I Z O N S

MARCH 15-17, 2018 FORT LAUDERDALE, FL

CONGRESS.KAVOKERR.COM

SAVE 50% OFF REGISTRATION

3D Congress is headed to Fort Lauderdale, FL • March 15-17, 2018

3D Congress, hosted by KaVo Kerr, is a unique three-day event featuring imaging solutions from i-CAT and KaVo that provides dental professionals with an educational environment dedicated to Cone Beam 3D (CBCT) imaging applications. Join colleagues, vendor partners, and KaVo Kerr imaging specialists to learn how you can leverage the power of 3D technology into your practice. In addition to topics covering implant planning and successfully incorporating 3D into your practice, there will be a special focus on Oral Surgery and Orthodontic applications, as well as a track for your staff. Welcoming doctors and staff, 3D Congress provides an opportunity to earn up to 16 CE Credits. USE PROMO CODE CMW50 TO SAVE 50% OFF OF 3D CONGRESS

UPTO

CE CREDITS

STOP BY BOOTH #1500 TO LEARN MORE

K�\VO∎**■K**err

