DEC. 3 2014



Scenes from the GNYDM

Pose with a giant toothbrush, attend a mini-symposium and try on a pair or two of gloves.

»pages 3-8



Go ahead and just snap it

What makes a perfect dental camera? One that practically guarantees you can't make a mistake.

»page 14



Advice from someone who knows

Secret to his success? It's not about the money; it's about whether a product will improve dentistry.

»page 16

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The KaVo Kerr Group booth (No. 3618) is set up as an educational theater, with presentations on dental technology offered all day. (Photos/Fred Michmershuizen, *today* Staff)

Step right up

By Fred Michmershuizen, today Staff

Today is the last day of the 2014 Greater New York Dental Meeting. If you are here to explore the latest in dental technology, products and services, you are in the right place.

"see STEP, page 12

Office management of the digital variety

By Chadette Maragh, *today* Staff

■ Dental office-management education topped the schedule on Tuesday of the Greater New York Meeting as dental professionals of all types flocked to educational workshops and seminars with a Big Apple appetite for the latest in techniques and practices.

Pioneers of paperless invoicing and payment processing, Dentrix provided dental practitioners with a half-day workshop, "The Dentrix Insight," sponsored by Henry Schein Dental. Detailing effective approaches of simplifying insurance billing, schedule management and more to ensure a profitable and productive work environment, the three-hour morning event explored Dentrix's expert-approved tricks and tips of the trade, making for an insightful experience for attendees.

"see DIGITAL, page 12

Narrow-Body Implants

Learn more about narrow-body implants at **First Fridays**, hands-on workshop at Dentatus' Implant Center in New York City.

Special Offer: Free Profin by Hand when you register at GNYDM









Product Demos @ GNYDM # 1714 watch the video at www.DentatusUSA.com

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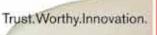
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Scenes from the GNYDM



Dental students take a fun photo opportunity with a giant toothbrush at the Crest Oral-B booth, No. 1226, Tuesday at the GNYDM.



The reps at ValuMax International (booth No. 2613) model some of the company's most colorful gowns.



Visit Supersmile at booth No. 1308 to check out the company's extensive whitening options available on site at this show.

Photos by Fred Michmershuizen and Sierra Rendon, today Staff



Lucinda Rogers, right, and Katherine Leigh invite you to visit the Propel Orthodontics booth, No. 418, to learn about how Propel drivers can facilitate accelerated orthodontics.



The folks at SS White (booth No. 2814) show off their pearly whites.





Derrick Parks of Beyes Dental Canada (booth No. 4500).



Stop by the MIS booth, No. 1423, and ask about the new MGUIDE Surgical Templates.



^ Mike Lofreso, left, and Chris Pedley of CareCredit (booth No. 4212).



Dyan Jayjack of Henry Schein ProRepair (booth No. 4536).



Dr. William Yant talks about the benefits of Planmeca's ProMax Mid at booth No. 4028.



Stop by the Sensodyne booth, No. 618, and you can attend a mini-symposium, check out the interactive tables, visit $the\ brushing\ station\ and,\ finally,$ take home a great goody bag of samples!



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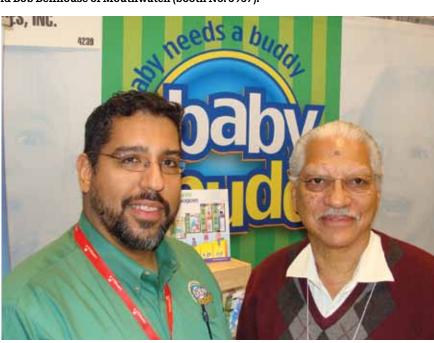
From left: Brant Herman, Harriet Norris and Bob Bellhouse of Mouthwatch (booth No. 3937).



Dustin Skoubo, left, and Kimberly Byer of PureLife Dental (booth No. 2808).



"The DENTRIX Insight Workshop" is presented Tuesday morning.



- Dean-Paul Hart, left, and Frederick Hart of Baby Buddy/Compac Industries (booth No. 4239).



Susan Miller helps attendees at the PhotoMed booth, No. 800, pick out the best camera for dental photography.



Head over to the Ultradent booth, No. 409, to learn about the company's many whitening options, including Opalescence Boost, Opalescence Go and Opalescence Take-Home Whitening kits.



Rosie Bruns of Planmeca USA (booth No. 4432).



Cami Hardy of Joey Boards USA (booth No. 5403).



From left: Anna Korpivaara, Brian Forth and Patrik Renholm of Futudent (booth No. 5221).

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*According to "Efficacy of ProMax Bitewings vs. Intraoral Bitewings." For a copy of this study, please contact Planmeca USA.

Visit us at the **Greater New York Dental Meeting Booth #4028**

> For a free in-office consultation, please call

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Daniel Ferrari, left, and Nathalie Gartler of Sulzer MixPac (booth No. 4822).



W. Michael Simko, left, and Susan Digiambattista of Trojan Professional Services (booth No. 5015).



Dane Carlson shows off a Seiler precision microscope on display with DC Dental Supplies (booth No. 5200).



* Want to try out some 'Amazing' gloves? Stop by booth No. 1015 and pick up gloves so 'Amazing' and thin, 'you'll fly through your day'!



From left: Cliff Jackson, Esther Rabinovich and Matt Robinson of IQ Dental Supply (booth No. 2203).



- Adolfo Valdiva, left, Scott Bandy of Snap On Optics (booth No. 1022).



 Jill Beckman, left, and Allison Jones of the Academy of General Dentistry (booth No. 5703).



From left: Kara Caputo, Vito Ardito and Andrine Gordon at the hearing testing van on the exhibit hall floor.



· From left: Jenny Reichert, RDH, Janie Wright, RDH, and Jason Burke at the Preventech booth (No. 4210).



If you look hard enough, you just might find some ninja turtles on the exhibit hall floor!



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