



MIXPAC™ Candy Colors™

Look for MIXPAC's trademark candy colors yellow, teal, blue, pink, purple and brown.

SULZER

DENTAL TRIBUNE

The World's Dental Newspaper • U.S. Edition

OCTOBER 2014 — Vol. 9, No. 10

www.dental-tribune.com

PROSTHESIS REHABILITATED DESPITE WORN ABUTMENTS

Lab technician finds way to improve function, comfort and appearance for budget-minded patient.

► page A18



HYGIENE TRIBUNE 'FALL FOR SMILES' CAMPAIGN

Annual effort spreads the word about importance of maintaining oral health.

► page B1



IMPLANT TRIBUNE ICOI WORLD CONGRESS HEADS TO TOKYO

Oct. 3–5 meeting will focus on 'The Future of Implant Dentistry.'

► page C1



More than 550 exhibitors to be at ADA meeting

*Live-patient demonstrations included among
the more than 300 workshops and courses*

"America's Dental Meeting" is Oct. 9–14 at the Henry B. Gonzalez Convention Center in San Antonio. The "Alamo City" will welcome thousands of dental professionals, families and friends for the 2014 American Dental Association annual session.

The meeting features more than 300 continuing education courses, C.E. options before and during the official dates, more than 550 companies and organizations represented in the exhibit hall, the second ADA Mission of Mercy charitable dental event, a variety of special events, networking opportunities and the annual House of Delegates meeting.

You can find detailed descriptions of the continuing education courses, the listing of exhibitors and information on special events, hotels, attractions and registration in the preliminary program available through the meeting website, www.ada.org/session.

Meeting-goers will also be able to use

the online schedule builder eventScribe to plan their schedules.

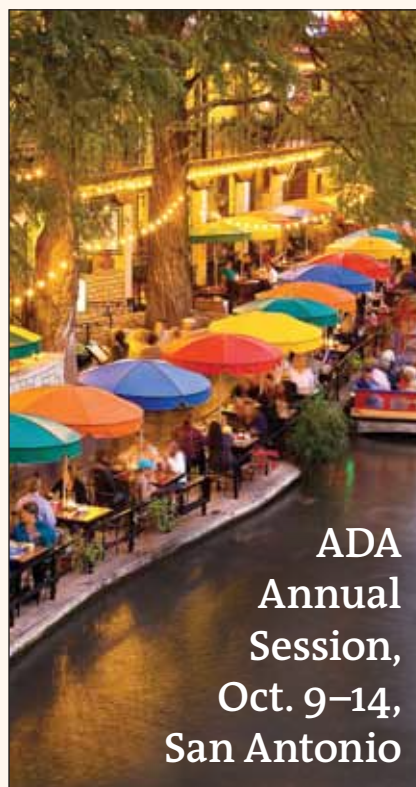
Among the meeting's many highlights: President George W. Bush is scheduled to deliver the keynote address at the "Opening General Session and Distinguished Speaker Series," Oct. 9, 9–10:30 a.m., at the Alamodome.

Plan out your exhibit hall visit

Hours for the exhibit hall, in the convention center, are: 10:30 a.m.–6:30 p.m. on Thursday, Oct. 9; 8 a.m.–5:30 p.m. on Friday, Oct. 10; and 9:30 a.m.–3 p.m. on Saturday, Oct. 11.

With more than 550 companies on the exhibit hall floor, it might be worth planning out your visit in advance. To help, the ADA 2014 exhibit hall floor plan is available at www.ada.org/session, enabling you to search for exhibitors by name or product category. You also can

► See ADA, page A4



ADA Annual Session, Oct. 9–14, San Antonio

The American Dental Association's 155th Annual Session and World Marketplace Exhibition, Oct. 9–14, is in San Antonio at the Henry B. Gonzalez Convention Center. The venue is on the city's famed River Walk (pictured) and a short stroll from the 750-foot-tall Tower of the Americas. Meeting highlights include more than 300 continuing education courses — and President George W. Bush at the opening session on Oct 9. Photo/Stuart Dee, provided by the San Antonio Convention & Visitors Bureau

FROM THE EDITOR IN CHIEF A2

• Recollections of seasons past and present: 'Alphabet soup' redux

MEETINGS A4–A6

- Toronto Academy of Dentistry Winter Clinic: New home for big day
- Microscopic dentistry session offers hands-on opportunities across all dental specialties, Nov. 14–16 in Baltimore
- Yankee Dental Congress exhibit hall filled with C.E. options, Jan. 29 through Feb. 1 in Boston

INDUSTRY NEWS A8–A19

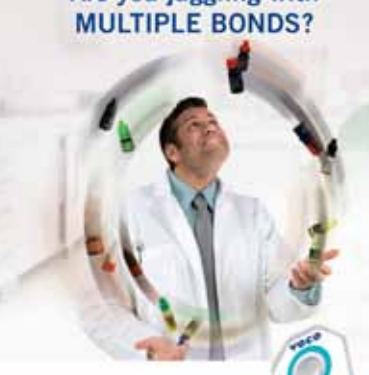
- DrQuickLook SD for everyday use
- Online-review rules worth following: Safeguard your reputation with 3 principles
- A BruxZir solid zirconia veneer case by Michael C. DiTolla, DDS, FAGD
- Wykle Research offers Calasept Endo line irrigation needles and syringes.
- Obsessive quality control starts at molecular level at DENTSPLY Pharmaceutical
- Ortho industry clinical: Hard to achieve stability? Answer may be blowing in the wind
- Lab industry clinical: Prosthesis rehabilitation achieved despite need to keep damaged spherical abutments

AD

PERMIT #60188
CAROL STREAN, II
PAID
US POSTAGE
PSRST STD

Dental Tribune America
116 West 23rd Street
Suite #500
New York, N.Y. 10011

Are you juggling with
MULTIPLE BONDS?



FUTURABOND U
can do it ALL!



The ONLY bond for ALL
your adhesive dentistry,
without the need of any
extra primers or activators.





Futurabond U
Dual-Cure Universal Adhesive



www.vocoamerica.com
Call 1-888-658-2584

Recollections of seasons past and present

By David L. Hoexter, DMD, FACD, FICD
Editor in Chief

Reflections this time of year may evoke a simulacrum of dental meetings with innovations, such as the presentation of new techniques (revived and modernized from dental cosmos publications) or new-again computerized mechanisms to treat patients.

Perhaps it may evoke the excitement of seeing our kith and colleagues once again, while laughing over past experiences. Usually, large gatherings of dentistry are destined to place in large, new convention centers. We may recall previ-

ous meetings held in large hotels, warmer and more personal, and reminiscent of some personal history.

Now, large dental meetings command large convention halls, acquiring more economic support. These convention centers have different size rooms that are adaptive to different crowds, computerized luxuries that detail all that we need to know without asking questions, and details of where and who will be presenting, and which group is actually meeting and at what time. Still, they are impersonal and all-consuming.

I inquire, while reading the myriad list of organizations listed at our meetings, “Where did all of these initials come

from?" Societies, study clubs and state organizations — state ones next to national, adjacent to international, with so many initials.

While the daylight disappears earlier, there is a slight coolness in the air, and the excitement of seeing friends growss—once again, I think of hugging a classmate, a teacher, a lost colleague, and it brings a smile as a leaf starts to descend.

The article “Alphabet Soup” I had written previously with enthusiastic reception, is being republished in this edition and perhaps will be published annually until the ocular rift dental meeting inundates our dental assemblies.

Alphabet soup

Proposed: Colorful communications

**By David L Hoexter, DMD, FACD, FICD,
Editor in Chief**

A dilemma. We now have so many dental groups that we have almost run out of letters of the alphabet. As group after group abbreviates its name, we are at a loss to tell one from another without a scorecard. Either we need a new alphabetical language or more exotic sounding dental organizations with as yet, unused letters.

History relates its alphabet beginnings to Mesopotamia, where early transcribers used grooved lines on a bulla, or gourd-like container. These scratches of lines became the beginnings of written communication.

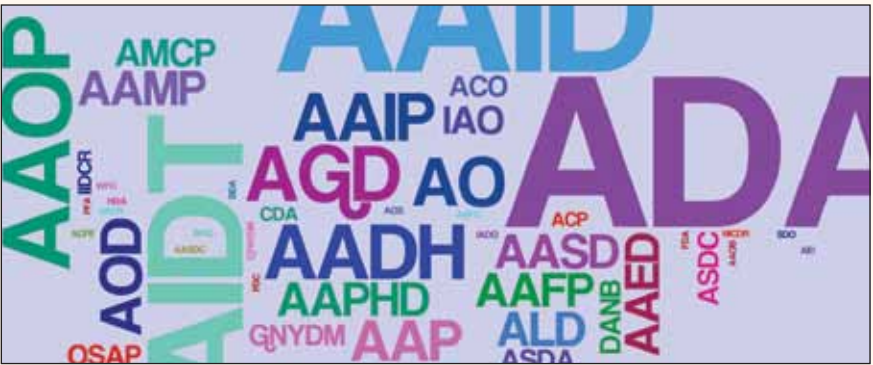
Flashing forward to mobile communications of today, where time pressures have abbreviated words, and we have a lingo all of its own: Abbreviating is a modern necessity.

To begin with, you cannot tweet — under twittering rules — over a certain number of characters. Also, texting sophistication requires not only abbreviating, but also doing it creatively, to stump the recipient.

Fortunately, having a college-aged daughter has given me a little heads up in this language. For example, CUL means “see you later” and POS means “parent over shoulder.” Everyone is in a rush — but to where? Tired thumbs? And communication stands in line behind speed.

There is a definite division, albeit not a sharp one, between the Baby Boomers and the computer generation, sometimes alluded to as “nesters.” Whereas Baby Boomers enjoy direct personal communication, nesters prefer computer communication. Abbreviations then become even more important.

We are running out of letters to distinguish the plethora of dental organizations. A rebus should represent a meaning, or a riddle perhaps. The ADA, for example, stands for American Dental Association. But, it could also represent the American Dermatological Academy.



Dental Tribune graphic created at www.wordle.net



DAVID L. HOEXTER, DMD, FACD, FICD, is director of the International Academy for Dental Facial Esthetics, and a clinical professor in periodontics at Temple University, Philadelphia. He is a diplomate of implantology in the International Congress of Oral Implantologists as well as the American Society of Osseointegration, and a diplomate of the American Board of Aesthetic Dentistry. Hoexter lectures throughout the world and has published nationally and internationally. He has been awarded 11 fellowships, including FACD, FICD and Pierre Fauchard. He maintains a practice at 654 Madison Ave., New York City, limited to periodontics, implantology and esthetic surgery. He can be reached at (212) 355-0004 or drdavidlh@gmail.com.

At least the GNYDM, representing the largest dental meeting in the U.S., has unique letters in its title and will not be confused with any other group.

There is also the ERA mini implant, not to conflict with the ERA in baseball. By the way, has anyone ever seen a maxi implant? Between the AACD, ASDA, AADE and AAID, one wrong initial and you're in the wrong state or country and have to pay new dues. The ESC, Eastern Society of Cariology, must not be confused with the ESC, European Society of Cardiology.

The idea of written language is to give unique connotation to words. Abbreviating these words with initials not only obviates the communication, but makes it confusing. Abbreviations have become the teratogen of communication.

To help ameliorate this confusion I am proposing a *Hoexter's Index* (HI), which will not only speed up communication, but will satisfy tweeters and texters alike. I propose that we assign a color to every dental specialty. For example, I suggest burgundy for general practitioner, red for periodontics, green for implants, yellow for oral surgery (and maxillofacial), orange for endodontics, blue for esthetics, black for pathology, gray for dental

materials, pink for orthodontics and pedodontics, and brown for prosthetics.

This way, each respective group would be required to use that color in its initials. When publicizing an AO meeting, we would recognize that an **AO meeting** was for the Academy of Osteointegration, an implant group, as compared to an **AO meeting**, which would be for Alpha Omega, a dental fraternity group. Also, we would know that **AAP** represents the American Academy of Periodontics, which would not be confused with the **AAP**, or the American Association of Prosthodontics. Unfortunately, unless we have a color chart, we will be just as confused, but it will be much more colorful.

This is only a suggestion, and any thoughts or other solutions would be received and considered for publication as well. There is an obvious problem. Let us communicate and help correct it.

To conclude, Rodney Dangerfield, the famous comedian, once described his son eating alphabet soup that his wife, a horrible cook, had made. The boy separated letters to spell "HELP."

Let's help our profession abbreviate with colorful understanding. OK?

DENTAL TRIBUNE

The World's Dental Newspaper · US Edition

PUBLISHER & CHAIRMAN
Torsten Oemus t.oemus@dental-tribune.com

PRESIDENT & CHIEF EXECUTIVE OFFICER
Eric Seid e.seid@dental-tribune.com

GROUP EDITOR
Kristine Colker k.colker@dental-tribune.com

EDITOR IN CHIEF DENTAL TRIBUNE
Dr. David L. Hoexter feedback@dental-tribune.com

MANAGING EDITOR U.S. AND CANADA EDITIONS
Robert Selleck r.selleck@dental-tribune.com

MANAGING EDITOR
Fred Michmershuizen
f.michmershuizen@dental-tribune.com

MANAGING EDITOR
Sierra Rendon s.rendon@dental-tribune.com

PRODUCT/ACCOUNT MANAGER
Humberto Estrada h.estrada@dental-tribune.com

PRODUCT/ACCOUNT MANAGER
Will Kenyon w.kenyon@dental-tribune.com

MARKETING DIRECTOR
Anna Kataoka a.kataoka@dental-tribune.com

EDUCATION DIRECTOR
Christiane Ferret cferret@dtstudyclub.com

ACCOUNTING COORDINATOR
Nirmala Singh n.singh@dental-tribune.com

Tribune America LLC
116 West 23rd St., Ste. #500
New York, N.Y. 10011
(212) 244-7181

Published by Tribune America
© 2014 Tribune America, LLC
All rights reserved.

Dental Tribune strives to maintain the utmost accuracy in its news and clinical reports. If you find a factual error or content that requires clarification, please contact Managing Editor Robert Selleck at r.selleck@dental-tribune.com. Dental Tribune cannot assume responsibility for the validity of product claims or for typographical errors. The publisher also does not assume responsibility for product names or statements made by advertisers. Opinions expressed by authors are their own and may not reflect those of Tribune America.

EDITORIAL BOARD

Dr. Joel Berg
Dr. L. Stephen Buchanan
Dr. Arnaldo Castellucci
Dr. Gorden Christensen
Dr. Rella Christensen
Dr. William Dickerson
Hugh Doherty
Dr. James Doundoulakis
Dr. David Garber
Dr. Fay Goldstep
Dr. Howard Glazer
Dr. Harold Heymann
Dr. Karl Leinfelder
Dr. Roger Levin
Dr. Carl E. Misch
Dr. Dan Nathanson
Dr. Chester Redhead
Dr. Irwin Smigel
Dr. Jon Suzuki
Dr. Dennis Tartakow
Dr. Dan Ward

Tell us what you think!

Do you have general comments or criticism you would like to share? Is there a particular topic you would like to see articles about in Dental Tribune? Let us know by sending an email to feedback@dental-tribune.com. We look forward to hearing from you!

If you would like to make any change to your subscription (name, address or to opt out) please send us an email at c.maragh@dental-tribune.com and be sure to include which publication you are referring to. Also, please note that subscription changes can take up to six weeks to process.



All Smiles. Every Step of the Way.

From a first dental visit to hygiene, orthodontics and implants, the CareCredit credit card can make it easier for families — mom, dad and the kids — to get care when they want and need it. And CareCredit gives them a financing resource they can use again and again* as credit becomes available.

Help **more** families achieve healthy, happy smiles. For more ways to optimize CareCredit in your practice, contact your Practice Development Team by calling 800-859-9975, option 1, then 6.
Not yet enrolled? Call 866-246-6401

*Subject to credit approval.

Visit booth #1200 to learn new ways to help patients access care.

 **CareCredit™**
Making care possible...today.



The single-day Toronto Academy of Dentistry Winter Clinic, Friday, Nov. 14, has a new home: Toronto Sheraton Centre. Photo/ Provided by Starwood Hotels & Resorts Worldwide

Winter Clinic: New home for big day

The 77th Annual Winter Clinic is on the move, with its 2014 meeting day scheduled for Friday, Nov. 14, at the Toronto Sheraton Centre.

The new venue presents a great opportunity to add an evening or even the rest of the weekend in downtown Toronto to the end of the single-day conference. The Sheraton Centre is connected to the financial and entertainment districts by way of the PATH, a 16-mile underground network of shops and services.

A wide selection of shopping destinations, the Mirvish Toronto theatres, world-class dining and major Toronto museums are steps away.

Among the attractions: Art Gallery of Ontario, Royal Ontario Museum, Hock-

ey Hall of Fame, Harbourfront, Casa Loma, Ontario Science Centre, Niagara Falls, Casino Niagara, Casino Rama, Ontario Place, Air Canada Centre, Rogers Centre (formerly SkyDome), Eaton Centre, Holt Renfrew and Yorkville Shopping District.

Broad spectrum of topics

The Winter Clinic is the largest one-day dental convention in North America, attracting dental professionals who come to learn from world-class speakers and explore and save on products and services.

This year's clinical program covers a broad spectrum of topics and includes: an examination of the way digital technology is transforming the workflow

in the dental office; demonstrations of cutting-edge tools and equipment; specialized techniques for prosthetic tooth repositioning; the use of lasers in periodontal therapy; a discussion of current views on the use of X-rays as a diagnostic tool; advice on the latest legal requirements for health and safety in the dental office; and how to meet the demands of your modern dental practice through healthy habits and humour.

You can bring the whole team to share the knowledge. The single-day event features 24 separate programs in contemporary dentistry, offering something for all.

(Source: Toronto Academy of Dentistry)

AD



DoctorAdvance™
www.DrAdvance.com

(800) 887-8620
Info@DoctorAdvance.com



DoctorsClub™
www.TheDrClub.com

The Easiest & Most Efficient Way for Doctors to Get Funded



Healthcare's First Decentralized Peer-to-Peer Platform

Announcing the most convenient financing for doctors, designed by doctors to offer the industry's best loans to our colleagues. We understand what it takes to build a successful practice and are here to enable doctors and advance the noble professions of the healthcare industry.



Your Best Reasons to Access Our Healthcare Provider Programs

Your loan is processed rapidly
Applying for your loan is **fast and easy**. All that is required is for you to fill out the online loan application form. Upon your completion, one of our professional loan experts will notify you about your loan options. DoctorAdvance offers a wide range of financing solutions and will assist you through the entire loan process, every step of the way.

Incredibly affordable
DoctorAdvance offers the industry's most convenient financing programs with flexible payment options. With available limits from **\$5,000 to \$5,000,000** including financing programs for those with less than perfect credit.

Comprehensive and high approval rates (95% +)
DoctorsAdvance offers our loan programs for professionals in a variety of fields, including Dentistry, Medicine, Elective and Cosmetic Surgery, Optometry, Pharmacy, Ear Nose & Throat (ENT), Veterinary and Chiropractic.

Financing Doctors is What We Do!

Start-Up Financing

Practice Acquisition

Continuing Education

Equipment Financing

Marketing

Working Capital

A/R Financing

Real Estate Financing

Construction Loans

Turnkey SBA Alternative

Bridge Loans

VIP Credit Card

Top Online Resource for Healthcare Professionals

- Free service with option of expert guidance available from loan specialists
- One application reaches hundreds of lenders to find the most competitive rates
- Loan options and terms are provided within seconds
- Funding approvals in as little as two days – sometimes immediately!
- DoctorAdvance works on your behalf to find the right lender for your practice needs

Simple Process with Fast Results

Our loan specialists work closely with you to get your application ready.

We'll recommend loan solutions. Compare and make an informed decision. Choose the best offer and get funded!

When case managers are involved, DoctorAdvance successfully closes more than 9 out of 10 loan applications

Apply online at www.DoctorAdvance.com | We'll show your pre-approved offers and rates.

◀ ADA, page A1

create a "My Expo" account to save a list of exhibitors you'd like to visit. To make it even easier, you can print a custom map of the exhibit floor with your preferred exhibitors and their booth numbers.

Bistro ADA

You also can build a meal strategy around the exhibit hall, courtesy of Bistro ADA, which features an all-inclusive buffet lunch and advance table reservations. Ticket information is available online. Bistro ADA offers attendees a comfortable setting to eat, meet and network.

Earn free registration to the 2015 ADA meeting in Washington, D.C.

ADA member dentists who spend a cumulative total of \$3,500 or more with exhibitors at the ADA annual meeting are eligible to receive free registration to the 2015 meeting in Washington, D.C.

Receipts will be accepted only for purchases made on site at the ADA 2014 Exhibit Hall, and redemption must take place at the meeting.

More education, networking, fun

Other ADA 2014 highlights include:

- Welcome Celebration*, Oct. 9, 6:30–9:30 p.m., Historic Sunset Station;
- Continuing education courses*, Oct. 9–12, various locations;
- New Dentist Reception*, Oct. 10, 5:30–7 p.m., at the convention center;
- ADA Foundation Give Kids A Smile Gala*, Oct. 10, San Antonio Marriott Rivercenter Grand Ballroom;
- Live-Patient CAD/CAM stage*, from digital impressions to in-office milling, Hall C/D, booth No. 1043;
- Corporate Forums*, Oct. 11 at the convention center;
- ADA Mission of Mercy*, Oct. 12, 5:30 a.m.–5:30 p.m., at the convention center. (It's too late for dentists not licensed in Texas to secure a temporary licence to volunteer as a dentist. But out-of-state dentists and others can still volunteer in a non-clinical capacity.)

For information or to register for the annual session, visit the ADA's meeting website at www.ada.org/session.

(Source: American Dental Association)

9,000 dentists from 48 different countries and according to an independent survey, *92% of them love being a dentist because of LVI. Want out of the typical dental rat race?

Start Your LVI Journey Today



“If you are truly interested in building a practice away from having to do “retail dentistry” then LVI is the VERY BEST place to learn the VERY BEST from the VERY BEST! I only wish that I had been smart enough to have started 15 years ago!”

Dr. Terry Frey, North Vernon, IN

For more information or to Register

Call 888.584.3237 or visit www.lviglobal.com



Scan QR Code



Follow LVI TV for your weekly dental news @youtube.com/user/lvity

ADA CERP® | Continuing Education
Recognition Program

Las Vegas Institute for Advanced Dental Studies, LVI Global, is an ADA CERP Recognized Provider, ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to the ADA CERP at www.ada.org/goto/cerp.

***Strategic Dental Marketing**



Academy of General Dentistry Approved
ACE Program Provider
FAGD/MAGD Credit Approval does not
imply acceptance by a state or provincial
board of dentistry or AGD endorsement.
June 1-, 2011- May 31, 2015

Microscopic dentistry event features hands-on opportunities benefitting all dental specialties

Experienced AMED members and novice visitors alike are invited to Nov. 14–16 meeting

The Academy of Microscope Enhanced Dentistry's 13th Annual Meeting and Scientific Session, "Pathways to Perfection," runs from Friday, Nov. 14, through Sunday, Nov. 16, at the University of Maryland, Baltimore Southern Management Corporation Campus Center. Hands-on courses will be at the University of Maryland School of Dentistry.

Meeting and registration details are available at www.microscopedentistry.com. A variety of lectures and courses are on the agenda, aimed at experienced microscope users and those who are simply

interested in learning more about it.

Among the offerings:

- "Clinical Benefits of a Microsurgical Approach in Periodontal and Peri-Implant Surgery — New Insights Into Biology of Wound Healing," presented by Rino Burkhardt, DDS, DMD.
- "New Frontiers in Periodontal and Bone Regeneration," presented by Mark A. Reynolds, DDS, PhD, MA.
- "Dental-Labial Harmony through Cosmetic Dentistry and Injectables," presented by Laurence Rifkin, DDS.
- "Microsonic Management of Calcified

Canals," presented by Noushad Rahim, BDS, MDS, MFGDP, MJDF RCS Eng.

- "Protocol of Preparation for Full Crowns and Veneers with Microscope — Full Mouth Micro Invasive Rehabilitation," by Nazariy Mykhaylyuk, DMD.
- "Ultrasonic Preparations: Myth, Magic, and Magnification," presented by Jeff Hamilton, DDS.
- "Microscopically Guided External Sinus Floor Elevation (MGES) — A New Microsurgical Protocol in Oral Implantology," by Behnam Shakibaie, DMD.
- "Minimally Invasive Interventions for



Working with a microscopic view.

Photo/Provided by Assad Mora, DDS, MSD, FACP

Esthetic Dentistry," presented by Masayuki Okawa, DDS.

- "Microscope Enhanced Restorative Dentistry: A Prosthodontic Perspective," presented by: Keith Boenning, DDS.
- "Techniques of Micro Suturing," presented by Arnold Sindler, DDS.

(Source: AMED)

AD

MAKE THE **INTERNET** WORK FOR YOUR **PRACTICE**



of patients would rather click than call the practice for information



of online users are influenced by online reviews when deciding whether to purchase a product or service



of patients leave your site if it's not mobile friendly



Your trusted partner to
Integrate and Energize all of Your Digital Communications
to Drive More New Patients and Increase Production



Website Design



SEO



Social Media



Patient Communications



Healthgrades

Find out more at the ADA Booth 4349

866.489.7778

sesamecommunications.com



YDC exhibit hall filled with C.E. options

The 2015 Yankee Dental Conference 40th year celebration, Jan. 29 through Feb. 1, at the Boston Convention & Exhibition Center, will include celebratory activities in the exhibit hall, Jan. 29 through Jan. 31. There also will be the usual abundance of C.E. credit opportunities.

• On Thursday, Jan. 29, registered attendees will receive \$5 in Yankee Dining Dollars to be used toward any food or beverage purchase on the exhibit hall floor between 11:30 a.m. and 2 p.m. Then in the afternoon, you can enjoy a complimentary 40th birthday cupcake.

• The *Fabulous at 40 Reception*, 4–5 p.m., Friday, Jan. 30, provides an opportunity to enjoy complimentary wine or beer and snacks while socializing with colleagues and browsing the show floor.

• On Saturday, Jan. 31, the exhibit hall hosts the *15th Annual Chowder Tasting* at noon in the food court. Attendees will be able to sample award-winning chowder from Levy Restaurants, Hilton Back Bay, Seaport Hotel, Hyatt Regency Boston and Starwood of Boston.

• There will be multiple daily chances to win rewards by shopping in the exhibit hall. Spending \$5,000 enters you to win an AMEX gift card. Also, Mystery Shoppers will reward random exhibit-hall shoppers with gift cards. And there will be opportunities to win free registration to YDC 2016.

• The *Lounge* provides an opportunity to take a quick break while charging your phone or tablet and having a bite to eat.

• The *High-Tech Playground* provides the opportunity to test drive the latest in dental technology. Demonstrations featuring state-of-the-art devices and services will take place each day. The idea is to let attendees try out products free of sales pressure and watch presentations before serious shopping on the exhibit hall floor.

• At the *Live Dentistry* stage, you can learn from some of the profession's top clinicians as they perform actual procedures.

Exhibit hall hours are 9:30 a.m.–5:30 p.m., Jan. 29 and 30 and 9 a.m.–4 p.m., Jan. 31.

(Source: Yankee Dental Conference)



DrQuickLook™
THE WORLD'S SIMPLEST INTRAORAL CAMERAS

Visit us at
ADA San Antonio
Booth #1262

The intraoral camera that's so easy to use you can do your own demo!

All-in-One Intraoral Camera and Multi-Function Touch Device

Camera Wand magnetically secured

Standard SD Card

Home Button

Large 5" Touch Screen

Freeze

Zoom

Save

Navigation Buttons

Now Saves Images



Show Patients What You See.

- Ready to go out of the box
- No software or integration is required
- **Review all saved images on the large 5" touch screen**
- Easy to print or import to patient charts
- Anyone can learn to use in minutes
- Optional Patient Education Package available

www.DrQuickLook.com | 1.888.346.6153

PROUDLY MADE IN THE USA U.S. Design Patent No. D696,708

DrQuickLook SD for everyday use

By Dr. Bob Clark, Founder, DrQuickLook

As a practicing dentist of more than 34 years, I want to buy products that have an impact on my practice. As inventor of DrQuickLook™ products, I am asked about how these intraoral cameras are used in my practice. I recently transitioned to our latest and greatest units — DrQuickLook SD Basic and SD Plus. I thought I would try to relate my office usage to some issues that come up all too

often in the practice. See if any of these ring a bell!

"My cap fell out." How many times have you heard that refrain? And how many times was it truly a cap having fallen out? More likely it fractured at the gumline and the understructure you spent so much time fabricating is now level with the gumline. You can either tell the patient the circumstances and recommend extraction or try to perform some heroics to salvage the crown

and the tooth for an unknown period of time. Either way, the patient is going to think that there was a whole lot of tooth there and you just wanted to charge



Persuasive HD video helps get your patients to embrace treatment.
Photo/
Provided by
DrQuickLook

ADA
BOOTH
NO.
1262

them an extraordinary amount for what you did. So what's the answer? Easy — DrQuickLook SD Basic or our SD Plus model.

When that case walks into my office, the patient visit will begin with a clear look at the inside of the crown then a look at the remaining tooth structure. I don't mean one look — I mean several views to show everything and leave no stone unturned. Images of the internal crown and the tooth structure are saved for future review. Even if you show the patient everything — and I mean everything — you know in your heart that they will come back with the thought that the tooth really wasn't that bad. I love the Quick Draw feature on the SD Plus model here because it allows me to highlight the really critical parts of any image. Yes, I save them too. So here's to sleeping better at night and making sure your patients see what you see! I'll make a confession here. I don't take the images or do the transfer personally. DrQuickLook SD products are so easy to use, my staff does all the work.

Taking before and after images of a restorative procedure is a great idea. But one thing has been left out, and it's the most important one: It's the "middle image." Once an old amalgam restoration has been removed, we often (meaning always) see recurrent decay and lots of fracture lines. The patient, however, thinks that once the filling is out, the tooth is pristine again — just like new. How far from the truth is that!

I always have the assistant take an image before I enter the operatory. When the filling is out I grab my DrQuickLook SD Plus and within 10 seconds have a couple of images of the grisly remains. I then restore the tooth with a beautiful new restoration. Before I leave the room I like to personally show the patient the "middle image(s)" and highlight the problem areas — fractures, thin remaining enamel or maybe an exposure — with our Quick Draw feature. Drawing on the images is powerful and will focus the patient. I then recommend further treatment (usually a crown) if needed or comment on potential issues (usually a root canal).

Once I exit the operatory, the assistant shows the patient the final restoration and compares it to the original. Transparency. Clarity. The patient knows everything I do. They know what they are paying for. All the images — including the ones I drew on — are saved for a time when the patient has curiously forgotten how bad things looked.

DrQuickLook SD models are the easiest way to prevent any misunderstandings and make your day a whole lot easier. Every day.

These are just a couple examples of how DrQuickLook SD Basic and SD Plus can improve your practice.

AD

TORONTO ACADEMY of DENTISTRY 77th ANNUAL WINTER CLINIC IS ON THE MOVE FRIDAY, NOVEMBER 14, 2014



CONTINUING EDUCATION FOR THE ENTIRE DENTAL TEAM

TORONTO CENTRAL DENTAL SOCIETY
TORONTO EAST DENTAL SOCIETY
NORTH TORONTO DENTAL SOCIETY
WEST TORONTO DENTAL SOCIETY

For more information visit us at
www.tordent.com



Winter Clinic 2014 is the opportune time for the entire dental team to network with colleagues in an engaging environment.

Get ready for the latest trends, techniques and technologies presented by a host of high level professionals.

Now in its 77th year, Winter Clinic is the most information-packed, dynamic program ever. Look forward to an exceptional line-up of sessions including **Core1** programs delivered by noted professionals in the dental industry.

Winter Clinic is your last opportunity to choose from a variety of **CE** credits before year end.

Mark Your Calendars today for Friday, November 14th, 2014. Toronto Sheraton Centre

Look for our regular updates in Oral Health and Oral Hygiene magazines and our website www.tordent.com. Join our Facebook page for updates and engage your peers in conversation.

See you at the Toronto Sheraton Centre!



<https://www.facebook.com/TorontoAcademyOfDentistry>

You're covered by one of the best warranties ever!

INCLUSIVE[®] Warranty

With Inclusive, your entire restoration is covered for 20 years including the implant, the Inclusive custom abutment AND the final crown. Even if you've used another company's implant, we've got you covered with a free Inclusive[®] Tapered Implant.



BruxZir[®] or IPS e.max[®] Screw-Retained Crown

\$299* *all model work, labor,
parts and screws included*

\$259** *from digital file*

INCLUSIVE[®] Screw-Retained Crowns are compatible with:

- Biomet 3i[®] Certain[®]
- CAMLOG[®] SCREW-LINE[®]
- DENTSPLY Implants[®]
- ASTRA TECH Implant System[®]
- Inclusive[®] Tapered Implant System
- Keystone Dental[®] PrimaConnex[®]
- Neoss[®]
- Nobel Biocare[®] Brånemark System[®], NobelActive[®] and NobelReplace[®]
- Straumann[®] Bone Level[®]
- Zimmer Dental[®] Screw-Vent[®]

*Price is per unit and does not include \$14 round-trip overnight shipping or applicable taxes.

**Price is per unit and does not include \$7 one-way overnight shipping or applicable taxes. Inclusive Scanning Abutments are needed for digital restorations and can be purchased from Glidewell Direct. Prices valid only in the U.S. #Not a trademark of Glidewell Laboratories.

For more information

888-786-2177

www.glidewelldental.com



**GLIDEWELL
LABORATORIES**

Premium Products - Outstanding Value